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(Stock Exchange Code 3098) June 5, 2015

To Shareholders with Voting Rights:

Atsushi Tsukamoto President cocokara fine Inc. 3-17-6 Shinyokohama, Kohoku-ku, Yokohama, Kanagawa, Japan

## NOTICE OF

## THE 7TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 7th Annual General Meeting of Shareholders of cocokara fine Inc. (the "Company"). The meeting will be held for the purposes as described below.

If you are unable to attend the meeting, you can exercise your voting rights in writing by submitting the Voting Rights Exercise Form, or via the Internet. Please review the attached Reference Documents for the General Meeting of Shareholders (pages 3 through 8), and exercise your voting rights by 5:50 p.m. on Wednesday, June 24, 2015, Japan time.

| 1. Date and Time:        | Thursday, June 25, 2015 at 10:00 a.m. Japan time   |  |  |  |
|--------------------------|--|--|--|--|
| 2. Place:                | "Kenmin Kyosai MIRAI HALL," 1F, Kenmin Kyosai Plaza Building,<br>1-1-8-2 Sakuragicho, Naka-ku, Yokohama, Kanagawa, Japan   |  |  |  |
| 3. Meeting Agenda:       |  |  |  |  |
| Matters to be reported   | <ol> <li>The Business Report, Consolidated Financial Statements for the Company's 7th Fiscal Year (April 1, 2014 - March 31, 2015) and results of audits by the Accounting Auditor and the Audit &amp; Supervisory Board of the Consolidated Financial Statements</li> <li>Non-consolidated Financial Statements for the Company's 7th Fiscal Year (April 1, 2014 - March 31, 2015)</li> </ol> |  |  |  |
| Proposals to be resolved | ed:  |  |  |  |
| Proposal No. 1:          | : Appropriation of Surplus   |  |  |  |
| Proposal No. 2:          | Election of Five (5) Members of the Board  |  |  |  |
| Proposal No. 3:          | Election of One (1) Substitute Audit & Supervisory Board Member  |  |  |  |

- © When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk.
- © The following items are, in accordance with laws and regulations as well as Article 15 of the Articles of Incorporation of the Company, posted on the Company's website

(http://www.cocokarafine.co.jp/ir/stockinfo/annualmeeting.html) and are therefore not included with the Attached Documents of this Notice of Convocation.

(1) Notes to the Consolidated Financial Statements

(2) Notes to the Non-consolidated Financial Statements

Furthermore, regarding the Audit Report prepared by Audit & Supervisory Board Members and the Accounting Auditor's Report prepared by the Accounting Auditor, the Notes to the Consolidated Financial Statements and the Notes to the Non-consolidated Financial Statements have been audited in addition to the Consolidated Financial Statements and the Non-consolidated Financial Statements included in the Attached Documents.

© Please understand that any updates to the required contents of the Reference Documents for the General Meeting of Shareholders, the Business Report, the Consolidated Financial Statements, and Non-consolidated Financial Statements will be posted on the Company's website after being updated (http://www.cocokarafine.co.jp/ir/stockinfo/annualmeeting.html).

# **Reference Documents for the General Meeting of Shareholders**

### **Proposals and References**

#### Proposal No. 1: Appropriation of Surplus

It is the Company's basic profit distribution policy to emphasize continuous stable dividends as a measure for returning profits to shareholders, and at the same time, to prepare for future business expansion and strengthen the Company's financial standing by securing internal reserves. Comprehensively taking into account stable dividends and internal reserves, the Company proposes dividends of 30 yen per share.

As a result, full-year dividends for the fiscal year under review will total 60 yen per share, which include an interim dividend of 30 yen.

Matters concerning year-end dividends

- (1) Type of dividend property Cash
- (2) Matters concerning the allotment of dividend property to shareholders and the total amount 30 yen per share of common stock Total dividends of 754,124,460 yen
- (3) Effective date of distribution of surplus June 26, 2015

## Proposal No. 2: Election of Five (5) Members of the Board

The terms of office of all seven (7) Members of the Board will expire at the conclusion of this year's Annual General Meeting of Shareholders. Accordingly, the election of five (5) Members of the Board is proposed.

|     | Name   |   | Dest experience resitions   | Number of         |
|-----|--|---|---|-------------------|
| No. | (Date of birth)  |   | Past experience, positions<br>and significant concurrent positions  | shares of the     |
|     | (Date of birth)  |   | and significant concurrent positions  | Company held      |
| 1   | Atsushi Tsukamoto<br>(November 4, 1962)<br>Reappointment | April 1985<br>December 1996<br>July 1999<br>December 2001<br>December 2002<br>May 2006<br>April 2008<br>April 2013<br>May 2014  | Joined Seijo Co., Ltd.<br>Member of the Board and General Manager of Branch<br>Department, Seijo Co., Ltd.<br>Member of the Board and General Manager of Sales<br>Department, Seijo Co., Ltd.<br>Managing Director and General Manager of Sales Division,<br>Seijo Co., Ltd.<br>President, Seijo Co., Ltd.<br>President, Seijo Co., Ltd.<br>President, WIN Drug Inc.<br>President, the Company (present post)<br>Member of the Board, cocokarafine Healthcare Inc. (present<br>post)<br>President, WIN Drug Inc. (present post)<br>[Significant concurrent positions]<br>Member of the Board, cocokarafine Healthcare Inc.<br>President, WIN Drug Inc.  | 32,888<br>shares  |
| 2   | Ichiro Ishibashi<br>(August 3, 1957)<br>Reappointment    | April 1983<br>December 1983<br>October 1984<br>July 1993<br>July 1997<br>November 2006<br>July 2009<br>October 2010<br>April 2012<br>April 2013<br>April 2014<br>April 2015 | Joined Tokyo Maruzen Pharmacy Co., Ltd.<br>Member of the Board, Tokyo Maruzen Pharmacy Co., Ltd.<br>Member of the Board, Maruzen Co., Ltd.<br>Senior Managing Director, Maruzen Co., Ltd.<br>President, Maruzen Co., Ltd.<br>President, Allied Hearts Holdings Co., Ltd.<br>President and Executive Officer, Allied Hearts Holdings Co.,<br>Ltd.<br>Chairman, LIFORT Co., Ltd.<br>Executive Vice President and General Manager of Merchandise<br>Division, the Company<br>Executive Vice President, the Company<br>Executive Vice President and General Manager of Corporate<br>Strategy Office, the Company<br>Member of the Board, cocokarafine Healthcare Inc.<br>Executive Vice President, the Company<br>President, cocokarafine Healthcare Inc. (present post)<br>Executive Vice President and General Manager of Sales<br>Division, the Company (present post)<br>Member of the Board, IWASAKI KOHKENDO Co.,Ltd.<br>(present post)<br>[Significant concurrent positions]<br>President, cocokarafine Healthcare Inc | 712,600<br>shares |

The candidates are as follows:

| No. | Name<br>(Date of birth)                            |  | Past experience, positions<br>and significant concurrent positions  | Number of<br>shares of the<br>Company held |
|-----|--|--|---|--|
| 3   | Toru Shibata<br>(June 24, 1956)<br>New appointment | April 1983<br>January 1990<br>May 1993<br>March 1996<br>October 1996<br>March 1998<br>February 2001<br>November 2014<br>April 2015 | Joined Kao Corporation<br>Joined Lever Japan, Co., Ltd. (currently Unilever Japan K.K.)<br>Joined Estee Lauder Group of Companies Inc.<br>General Manager of Business Headquarters, Origins Natural<br>Resources Co., Ltd.<br>Member of the Board and General Manager of Marketing<br>Headquarters, Clinique Laboratories Co., Ltd.<br>Member of the Board and General Manager of Business<br>Headquarters, Clinique Laboratories Co., Ltd.<br>Managing Director and General Manager of Business<br>Headquarters, Clinique Laboratories Co., Ltd.<br>Managing Director and General Manager of Business<br>Headquarters, Clinique Laboratories Co., Ltd.<br>Representative Director of Consumer Company, Johnson &<br>Johnson K.K.<br>Senior Advisor, the Company<br>Executive Vice President and Corporate Officer and Director of<br>Corporate Strategy Division and General Manager of<br>International Business Department, the Company (present post)<br>Member of the Board, cocokarafine Healthcare Inc. (present<br>post)<br>Member of the Board, FINECARE Inc. (present post)<br>Member of the Board, cocokarafine OEC Co., Ltd. (present<br>post)<br>Member of the Board, cocokarafine Next Co., Ltd. (present<br>post)<br>Member of the Board, cocokarafine Next Co., Ltd. (present<br>post)<br>[Significant concurrent positions]<br>Member of the Board, cocokarafine Healthcare Inc.<br>Member of the Board, cocokarafine Healthcare Inc.<br>Member of the Board, FINECARE Inc.<br>Member of the Board, cocokarafine Healthcare Inc.<br>Member of the Board, cocokarafine Next Co., Ltd. (present<br>post)<br>[Significant concurrent positions]<br>Member of the Board, Cocokarafine Healthcare Inc.<br>Member of the Board, FINECARE Inc.<br>Member of the Board, Cocokarafine OEC Co., Ltd. | 0  |

| No. | Name<br>(Date of birth)                               |   | Past experience, positions<br>and significant concurrent positions   | Number of<br>shares of the<br>Company held |
|-----|---|---|--|--|
| 4   | Kaoru Hashizume<br>(January 4, 1962)<br>Reappointment | April 1985<br>December 2000<br>December 2001<br>December 2002<br>June 2004<br>September 2006<br>October 2007<br>April 2008<br>October 2010<br>June 2012<br>April 2013<br>April 2014<br>May 2014<br>June 2014<br>December 2014<br>April 2015 | Joined Seijo Co., Ltd.<br>Member of the Board and General Manager of Branch<br>Department, Sales Department, Seijo Co., Ltd.<br>Member of the Board and General Manager of Sales<br>Department, Seijo Co., Ltd.<br>Senior Managing Director and General Manager of Sales<br>Division, Seijo Co., Ltd.<br>Senior Managing Director and General Manager of<br>Merchandise Division, Seijo Co., Ltd.<br>Senior Managing Director and General Manager of Sales<br>Division, Seijo Co., Ltd.<br>Senior Managing Director and General Manager of Sales<br>Division, Seijo Co., Ltd.<br>Senior Managing Director and General Manager of Sales<br>Supervision Division, Seijo Co., Ltd.<br>Member of the Board and General Manager of Merchandise<br>Division, the Company<br>Executive Corporate Officer, the Company<br>President, Seijo Co., Ltd.<br>Member of the Board and Executive Corporate Officer, the<br>Company<br>President, cocokarafine Healthcare Inc.<br>Member of the Board, Executive Corporate Officer, and in<br>charge of Group Business Management, the Company<br>Member of the Board, IWASAKI KOHKENDO Co., Ltd.<br>Member of the Board, cocokarafine Healthcare Inc.<br>Member of the Board, cocokarafine Associe Co., Ltd.<br>Member of the Board, cocokarafine Associe Co., Ltd.<br>Member of the Board, cocokarafine Associe Co., Ltd.<br>Member of the Board, cocokarafine Next Co., Ltd.<br>Member of the Board, cocokarafine Next Co., Ltd.<br>Member of the Board, cocokarafine Soleil Co., Ltd.<br>Member of the Board, cocokarafine Soleil Co., Ltd.<br>Member of the Board, Corporate Strategy Division, and General<br>Manager of Store Development Department, the Company<br>(present post) | 16,624<br>shares                           |

| No. | Name<br>(Date of birth)                              | Past experience, positions<br>and significant concurrent positions         |  | Number of<br>shares of the<br>Company held |
|-----|--|--|--|--|
| 5   | Makoto Kitayama<br>(March 11, 1961)<br>Reappointment | April 1994<br>October 2003<br>August 2004<br>November 2006<br>October 2010 | Registered as an attorney<br>Established Kitayama Law Office<br>Outside Audit & Supervisory Board Member, LIFORT Co.,<br>Ltd.<br>Outside Member of the Board, Allied Hearts Holdings Co.,<br>Ltd.<br>Outside Member of the Board, the Company<br>[Significant concurrent positions]<br>Representative, Kitayama Law Office | 390<br>shares                              |

Notes 1. There are no special interests between the candidates and the Company.
 2. Mr. Makoto Kitayama is a candidate for Outside Member of the Board.

Additionally, the Company has designated Mr. Makoto Kitayama as an Independent Director/Auditor as stipulated by the Tokyo Stock Exchange, and has made a submission to the aforementioned Exchange.

3. Reason for selection as a candidate for Outside Member of the Board

Mr. Makoto Kitayama is qualified as an attorney, and from an objective perspective on general corporate society including laws and regulations stemming from his wealth of specialized knowledge and experience, he will appropriately be able to audit management from an independent perspective. As a result, the Company has determined that he will enable improved transparency in the Board of Directors and strengthen supervising functions, and has selected him as a candidate for Outside Member of the Board.

Additionally, although he has not been involved in corporate management outside of roles as Outside Member of the Board and Outside Audit & Supervisory Board Member, due to the above reasons, the Company has determined that he will appropriately execute business as Outside Member of the Board.

4. The term of office of Mr. Makoto Kitayama as Outside Member of the Board will be four years, nine months at the conclusion of this General Meeting.

5. Based on the stipulations of Article 427, Paragraph 1 of the Companies Act, the Company has concluded a liability limitation agreement with Mr. Makoto Kitayama to limit liabilities of Article 423, Paragraph 1 of the same Act. The liability limit under this agreement is 5.00 million yen or the amount set by laws and regulations, whichever is greater, and if he is reelected at this General Meeting, the Company plans to continue with this agreement.

#### **Proposal No. 3:** Election of One (1) Substitute Audit & Supervisory Board Member

To prepare for the case where the number of Audit & Supervisory Board Members may fail to meet the required number as stipulated by laws and regulations, the Company proposes the election of a Substitute Audit & Supervisory Board Member in advance.

| No. | Name<br>(Date of birth)                                |  | Past experience, positions<br>and significant concurrent positions   | Number of<br>shares of the<br>Company held |
|-----|--|--|--|--|
| 1   | Hiroshi Kawashima<br>(January 9 1947)<br>Reappointment | April 1969<br>January 1993<br>November 1995<br>June 1997<br>June 1999<br>June 2006<br>April 2009<br>October 2010 | Joined The Sanwa Bank, Limited (currently The Bank of<br>Tokyo-Mitsubishi UFJ, Ltd.)<br>General Manager of Administrative Planning Department and<br>General Manager of Administrative Leadership Office, The<br>Sanwa Bank, Limited<br>General Manager of Muromachi Branch, The Sanwa Bank,<br>Limited<br>Managing Director and General Manager of Leasing<br>Headquarters, Sanwa Business Credit Co., Ltd.<br>Member of the Board and General Manager of Accounting and<br>Treasury Department, JCB Co., Ltd.<br>Senior Executive Corporate Officer and General Manager of<br>Osaka Regional Office, JCB Co., Ltd.<br>Chairman, JCB Service Co., Ltd.<br>Part-time Advisor, Pasona Inc. (present post) | 0<br>shares                                |

The Audit & Supervisory Board has previously given its approval to this proposal. The candidate is as follows:

Notes 1. There are no special interests between candidate for Substitute Audit & Supervisory Board Member Mr. Hiroshi Kawashima and the Company.

2. Mr. Hiroshi Kawashima is a candidate for Substitute Outside Audit & Supervisory Board Member.

3. Reason for selection as a candidate for Substitute Outside Audit & Supervisory Board Member

Mr. Hiroshi Kawashima has been employed for many years at financial institutions, has adequate knowledge of finance and accounting, and the Company has determined that he will appropriately be able to execute audit duties at the Company. Thus, he is proposed as a candidate for Substitute Outside Audit & Supervisory Board Member.