MatsukiyoCocokara & Co.

Detailed data on Monthly Sales Performance in April, 2026 (YoY)

1. Monthly sales performance covers at stores and business in Japan.
2. Percentages are rounded off.
3. Same store sales represent comparable store sales (current versus prior year period) in operation at least 13 months.
4. Franchise is a wholesale business conducted by Matsumotokiyoshi Group for its franchise stores and Community Pharmacy Support Program members.
5. Wholesale and nursing care businesses conducted by Cocokarafine Group are not included in this total.
6. As of October 2025, the results of Shinseido Pharmacy is treated as new stores and included in the results of all stores sales performance of MatsukiyoCocokara & Co.
7. Figures for the most recent month are calculated as the preliminary figures, if there is a difference from the confirmed figures, the figures will be updated in the next month or later.

MatsukiyoCocokara&Co. total

FY2026		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
Same stores	Sales （%）	3.8												3.8
	Number of Customers （%）	-0.5												-0.5
	Spending per Customer （%）	4.3												4.3
Franchise	Sales （%）	2.3												2.3
All stores	Sales （%）	7.6												7.6
	Drugstore sales （%）	5.9												5.9
	Pharmacy store sales （%）	16.9												16.9
	Number of Customers （%）	2.6												2.6
	Spending per Customer （%）	4.9												4.9

Matsumotokiyoshi Group

FY2026		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
Same stores	Sales （%）	5.0												5.0
	Number of Customers （%）	1.0												1.0
	Spending per Customer （%）	4.0												4.0
Franchise	Sales （%）	2.3												2.3
All stores	Sales （%）	7.1												7.1
	Drugstore sales （%）	6.7												6.7
	Pharmacy store sales （%）	10.9												10.9
	Number of Customers （%）	3.4												3.4
	Spending per Customer （%）	3.6												3.6

Matsumotokiyoshi Co., Ltd.

FY2026		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
Same stores	Sales （%）	5.7												5.7

Cocokarafine Group

FY2026		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
Same stores	Sales （%）	1.9												1.9
	Number of Customers （%）	-3.2												-3.2
	Spending per Customer （%）	5.2												5.2
All stores	Sales （%）	1.9												1.9
	Drugstore sales （%）	0.5												0.5
	Pharmacy store sales （%）	5.8												5.8
	Number of Customers （%）	-2.9												-2.9
	Spending per Customer （%）	5.0												5.0

Number of stores

FY2026	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
Group stores openings in total	16												16
Matsumotokiyoshi Group Business	12												12
Cocokarafine Group Business	4												4
And Company Business	0												0
Group stores closings in total	9												9
Matsumotokiyoshi Group Business	2												2
Cocokarafine Group Business	7												7
And Company Business	0												0
Group stores at end of period	3,625												3,625
Matsumotokiyoshi Group Business	1,980												1,980
Cocokarafine Group Business	1,533												1,533
And Company Business	112												112
Group Parmacy stores at end of period	1,115												1,115
Matsumotokiyoshi Group Business	487												487
Cocokarafine Group Business	535												535
And Company Business	93												93