

MCC Insurance Service Co., Ltd.

Top Message

President and Representative Director

Toshihiko Beppu



Our efforts to address business risks of MatsukiyoCocokara & Co. through insurance operations contribute to the advancement of the Group by supporting store operations and providing insurance-related welfare benefits for employees

As a sales agency in MatsukiyoCocokara & Co., we handle life and property insurance. Our business consists of two pillars: trustee insurance for the Group and occupational insurance as part of employee benefits programs. The high growth potential backed by the Group's growth is our key strength, and our market continues to expand alongside the Group's increasing sales, companies, and workforce. To ensure our solutions evolve with changing needs that come with the Group's expansion and new ventures, like home delivery, we are broadening our service offerings, including comprehensive coverage for a wider range of risks, such as cybersecurity.

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Established	October 1984

Business Plans and Policies

For trustee insurance, we accomplished the integration of major insurance contracts for the Matsumotokiyoshi Group and the Cocokarafine Group in the fiscal year 2024. Last fiscal year, it contributed to the improvement of consolidated earnings as we expanded coverage to operating companies that had recently joined the Group and increased the scale of contracts. These efforts enabled us to stabilize premiums and reduce costs related to volume discounts. This fiscal year, we have managed to reduce the premium for pharmacist indemnity insurance, one of the Group's key insurances, and have been working closely with the Group to further contribute to consolidated earnings. On the other hand, for occupational insurance, we are focusing on acquiring new auto insurance customers through measures such as raising awareness among private car commuters and running a quote promotion campaign, intending to introduce large-group discounts at an early stage. We are also continuing the health insurance coverage review campaign, which contributes to the Group by providing advice and insurance proposals tailored to the needs of the Group's employees in the workplace market.

Future Policies

We aim to strengthen our trustee insurance system to facilitate prompt responses and solution proposals for the Group's new business developments and emerging risks. Through enhanced collaboration with related departments like the General Affairs Planning Department and the Internal Control Office, we will leverage our expertise to support the Group's risk management efforts. For occupational insurance, we will deepen our collaboration with the Personnel and Human Resource Development Departments to enhance insurance-related welfare benefits for Group employees. Each of us will cultivate greater expertise as an insurance professional. This will allow us to serve as indispensable consultants for employees, guiding them not only on insurance but also on a broader range of topics, including benefit programs, personal financial planning, and asset building.

